



IAN T. LANE

PARTNER

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Ian T. Lane is a trusted legal adviser helping real estate and lending clients accomplish their business goals.

As partner in the firm's Real Estate Department, Ian concentrates his practice on complex financing transactions, including CMBS loans. Clients appreciate his business acumen and understanding of each party's unique position in complicated financings, having represented both lenders, borrowers and investors in successfully closing loan transactions totaling billions of dollars throughout the United States.

Ian is also experienced in structuring and reviewing large mortgage loans for securitization in the capital markets and in restructuring distressed loans. In addition to his finance experience, Ian represents clients in acquisitions, dispositions, and leasing.

Prior to joining Sherin and Lodgen, Ian was counsel in the Boston office of Seyfarth Shaw and was resident in the Beijing office of a large international law firm. His international practice included the representation of investors in the restructuring and acquisition of non-performing loans and other distressed assets in China.

While in law school, Ian served as articles editor for the *Buffalo Law Review* and taught an accounting class in the university's School of Management.

PRACTICE AREAS

Commercial Finance

Corporate Real Estate

Development

Hospitality

Real Estate

INDUSTRIES

Finance

Real Estate

EDUCATION

State University of New York, Buffalo, School of Law, J.D., cum laude

State University of New York at Buffalo, B.S. in Business Administration

BAR ADMISSIONS

Massachusetts

New York

SPEAKING ENGAGEMENTS

- "Commercial Real Estate Practice in Massachusetts, 1st Edition," co-author, Massachusetts Continuing Legal Education (MCLE), 2020
- "Real Estate Loan Drafting Guidance: Massachusetts," co-author, Thomson Reuters Practical Law Real Estate, 2020
- "A Misunderstood Source of Multifamily Lending," *Banker & Tradesman*, November 2018

MEMBERSHIPS

- Boston Bar Association
- Commercial Real Estate Finance Council
- Provisors
- Real Estate Finance Association