

PRACTICE AREAS

Acquisitions & Dispositions
 Business Litigation
 Development, Land Use and Permitting
 Employment
 Environmental
 Leasing
 Litigation
 Real Estate
 Renewable Energy

ATTORNEYS

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RETAIL & SHOPPING CENTERS

OVERVIEW

Our real estate and shopping center team brings together attorneys across practices to assist retailers, developers, tenants, owners, landlords and lenders. Our retail clients benefit from decades of experience in leasing, acquisitions, business law, employment, commercial and real estate litigation, and bankruptcy.

INDUSTRY EXPERIENCE

Our attorneys are active in and frequently invited to speak at the:

- Boston Bar Association
- Real Estate Bar Association
- International Council of Shopping Centers (ICSC)
- National Association of Industrial and Office Properties (NAIOP)
- Urban Land Institute

CAPABILITIES

Our attorneys are able to assist in a range of matters affecting the retail industry including:

- Acquisitions and dispositions
- Bankruptcy
- Business law, including intellectual property and trademarks
- Corporate real estate
- Environmental
- Employment
- Leasing
- Litigation (including real estate and business litigation)
- Real estate development

EXPERIENCE

- Successful negotiation of literally hundreds of ground leases, build-to-suit leases, pad ground leases and space leases for the development and operation of anchor and junior anchor tenants
- Due diligence for acquisitions of companies or portfolios of real estate ranging from a dozen locations to over 500 locations
- Advice and representation for entitlements for hundreds of shopping centers under zoning, highway access, sewage, environmental impact analysis, greenhouse gas impact analysis, traffic impact analysis and the like

- Multi-party negotiation of reciprocal easement agreements in connection with the development of shopping centers
- Successful litigation of issues related to tenancy or enforcement of rights under leases, easements or other agreements related to shopping center development

CLIENTS

Our retail practice reaches every player in the retail industry, including:

- Anchor tenants in the supermarket and home improvement industries
- Junior anchors in the pet supply industry
- Large REIT's which own and manage shopping centers
- Family enterprises which develop, own and manage shopping centers
- Developers who work either alone or in joint venture arrangements to develop, own and manage shopping centers and retail
- Property managers with extensive expertise in management of shopping centers
- Lenders who finance shopping center development with construction and permanent loans